

Objective: leverage my analytical skills, my curiosity and creativity, and the diversity of my field experience, to help organizations design and implement innovative and efficient strategies, as a consultant or board member

Contact information
lpecquet@willstrategy.com

- Key skills**
- Strategy & general management
 - Risk management & crisis management
 - Corporate governance
 - Enterprise architecture & transformation (people, organization, processes, IT)
 - R&D, creativity and innovation management
 - Teaching

Industry experience
Air transport, Art, Automotive, Banking, Chemistry, Consumer Electronics, Defense & Security, Education, Healthcare, Hi Tech, Insurance, Mining, Professional Services, Social, Telecom

Organization experience
Global Fortune 500 / MNCs, midcaps, SMEs, start-ups, public sector, NPOs / social businesses

- Languages**
- French (native)
 - English (fluent)
 - Spanish (practical)

- Personal interests**
- Argentine tango
 - Martial arts

Professional Experience (management, consulting, R&D and teaching)

Since 2011 Will Strategy Consulting **France**
Spin-off of Stance Partners founded in 2011 (innovative, human, pragmatic strategies)
Co-founder, partner and CEO [selected achievements]

- Defined the T&Cs of the Stance consulting alliance and built 150+ partnerships worldwide
- Supervised the performance optimization of a BU and alignment to a new marketing & sales strategy, for a Global Fortune 500 in the mining industry (costs: -20%, sales+20% in 10 months)
- Overhauled the governance of a not-for-profit organization / social business, that resulted in a healthier power balance, better risk management, tax optimization and higher credibility
- Assisted a regional general manager design a shared service center for finance & accounting, for two European consumer electronic business lines of a Global Fortune 100 corporation

Professor of strategy at ESSEC Business School (leading global business school)

2006 – 2010 Stance Partners **France**
Cross-industry management consulting firm, founded in 2005, 35 consultants, operating worldwide

- Manager & managing director of the strategy practice [selected achievements]**
- Founded the strategy practice and took internal firm-building responsibilities such as business development, recruitment, organization of seminars and mentoring
 - Directed a synergy program to achieve sustainable convergence of subsidiaries in 15+ countries towards corporate standards, for a leading global bank
 - Led a team of seven highly experienced consultants to audit the IT strategy and governance of the National Health Service, for the French Government Accountability Office
 - Directed a 2-year program involving more than 70 people, to overhaul the IT governance of a world leader in air transport, in an international post-merger setting
 - Designed a new governance scheme for investment and portfolio management, leading to a better alignment between strategic, financial and risk perspectives, for a leading French bank

Professor of process management and IT governance at ECP (n°2 engineering school in France)

1996 – 2006 Academia **France / USA / Australia**
INRIA, Universities of Paris VI, VII, XII, Versailles, Poitiers, École Polytechnique (France), University of Sydney (Australia), MSRI at UC Berkeley, Bell Labs at Lucent Technologies (USA)

- Professor and consultant in computer science and mathematics**
- Carried out research in mathematics and computer science that resulted in numerous talks in leading international conferences (ex: European Congress of Mathematics), regularly cited in articles and publications in leading journals (ex: IEEE-IT) and magazines (ex: Linux Mag)
 - Designed algorithms and developed software (ex: for information security)
 - Taught mathematics and computer science (algorithmics, effective mathematics, logic, programming, information security, OSes, computer architecture) to 1000+ students

Other Experience (management and supervisory board membership, citizenship)

Since 2011 Board member, INRIA Alumni (National Institute for Research in Informatics & Math)
Advisory on strategy and management

Since 2007 Officer (Major) in the French military reserve forces, at French Army General Staff
Advisory on strategic performance and risk management

2007 – 2008 Founder and chairman of a think tank about security & defense in France and Europe
Organized and led a dozen debates at the Interparliamentary European Security and Defense Assembly (WEU), and European Parliament Bureau of Paris which gathered 100+ participants (military officers, business executives, politicians, citizens). Published a report for the French government and parliament, in preparation for the EU French Presidency

2007 – 2009 Member of the National Council and Paris-South board of the European Movement
Contributed to committees on academic research, diplomacy and defense

1992 – 2006 Red Cross executive and board member
Chairman of the supervisory boards of social emergency units of Paris, member of the board and financial committee of Paris branch (1600 employees + 1600 volunteers), and chairman of Paris VIII branch (120+ volunteers) between 2003 and 2006. Emergency director (1999 - 2000), founder of the emergency team (1995) of Paris VIII Branch. Volunteer since 1992.

2004 – 2006 Board member in charge of international relations of EUPIA / Inflammoel
French editor of the European ophthalmology journal *Uveitis* (25,000 copies in 4 languages)

Education

2009 – 2010	INSEAD, Global Executive MBA	France, UAE, Singapore
1997 – 2001	INRIA & UPMC Sorbonne Paris VI, PhD in computer science	France
1997 – 1998	La Sorbonne Paris IV University, BA in philosophy	France
1995 – 1997	Normale Sup' (ENS de Lyon), Lyon I & Grenoble I Universities, MScs in mathematics and computer science	France